



Seven strategies to support Change Management

Nellooli Rajasekharan

1. Manage Dissidents

Change management requires enormous management time and resources. Change creates dissidents, and managing dissidents will take away large amounts of time in non-productive areas.

- Try to explain, convince, and obtain commitment.
- If they fail, act quickly to discipline or release such employees.
- Target such actions first to send a clear signal to the most senior people.
- There cannot be “specially protected people.”

2. Build Change Agents

- Create change agent groups with focused assignments. They will multiply capacity, speed up change, and engage more people. Use this approach widely.
- Involve younger and brighter people.
- Test the skills of staff with potential.

3. Support New Leaders

- Crisis creates leaders.
- Some staff members will emerge as spokespersons or natural leaders of the new vision.
- Identify, involve, and train them.



4. Create Competition

- Create healthy competition among task forces and teams. Give tough challenges publicly to bring out the best in people.
- Share the challenges and the results publicly.
- Reward and celebrate Achievements.

5. Start New Rituals.

- Start new rituals. Rituals and folk stories create and sustain culture.
- Develop regular social gatherings like coffee sessions, prayers, and festivals to share information and build teamwork.

6. Empower

- Higher levels of empowerment help change.
- When the workload is high, decisions have to be made quickly. Share Power even temporarily.
- Test the capability of new leaders and teams before placing them into permanent positions through high levels of empowerment.

7. Reward Creativity and Risk-taking

- Reward creativity and risk-taking to support delegation.
- Welcome and tolerate genuine mistakes, not fraud or misuse
- Learn from mistakes and openly share such knowledge.